

P.o Box 9711 Dar es Salaam Tanzania Email:info@linkconnection.co.tz Linkconection1@gmail.com Website: http://www.linkconnection.co.tz

# LINK CONNECTION LIMITED Your Solution Developer...



# Company Profile 2019



Tel: +255 716 090 018 : +255 742 900 018

# About Link connection Ltd

#### LINK CONNECTION LIMITED

Is a company has experienced a tremendous growth and has achieved a leading role in the IT Industry, having the potential clients based in Dar es Salaam and up-country including International Organizations, Private Companies and individuals.

With experienced teams of professionals we provide large-scale corporate IT solutions and services at an affordable price for small, medium, and large businesses and organizations.

Link connection is registered by CRB as a specialist contractor in ICT, Telecommunication and Security Systems installations

#### Mission Statement

Our mission is to maintain our standing in the industry as a reliable firm by providing comprehensive, powerful and cost-effective IT solutions and services in support of customers' needs and business objectives.

Our philosophy is simple - we refuse to compromise when it comes to quality. We set our standards high and then we aim to surpass them. We do this by investing in the continuous improvement of our services by building a team that is knowledgeable and dedicated to ensuring that we exceed the IT needs of our customers.

#### Quality Assurance

Our aim is to strive to surpass client's expectations. Our main objective is to deliver our clients their precise requirements with the highest level of quality, within the time agreed. We achieve this through constant dialogue with our clients and by meticulously abiding by our internal Quality Assurance System. Our company performance is linked to our internal Quality Assurance procedures, which requires the employment of training programmes, built-in quality checks and audits by supervisory personnel and employment of adequate and advanced technology.

LINK CONNECTION'S clients in Tanzania are international organizations, private industries and business organizations. LINK CONNECTION emphasizes working in close partnership with clients to satisfy their specific requirements, and we are recognized by key stakeholders to provide first-rate ICT services.



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Our Services

- 1. Network Infrastructure Design, Installation and Management including but not limited to;
  - Installation of network cabling system and its equipment in buildings
    - Voice and Data network cabling
    - Security Systems (CCTV, Security/Surveillance Cameras)
    - TV systems
    - Audio Visual and Public Address
    - Video conferencing and Tele-presence
    - Door Access Control Systems
    - Security / Fire Alarm Systems
  - Installation of Wireless Access Points (both Short range and Long range)
  - Installation of Wide Area Network (WAN) to link head office with its branches or linking branch offices for both voice and data.
    - MPLS VPN installation
    - IPSec VPN installation
    - Point -to- point VPN installation
  - o Installation of servers and network environments
    - Installation of Mail server, File server, FTP server, Web server, etc
    - IT Systems Support and Help-desk services (IT outsourcing)
    - o PABX Systems (Telephone Systems) installation and maintenance
    - Deployment of firewalls with IDS (Intrusion Detection System) and IPS (Intrusion Prevention System)
    - Open source solutions based on distributions such as RedHat Linux, Centos, and Fedora versions of software
- 2. Software Design and Development
  - Application Development



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- Custom Software Development
- Quality Assurance and Testing
- Web Development
  - Enterprise Web Applications
  - E-Commerce Solutions
  - Web 2.0 and Rich Internet Applications
  - Social Media and Networking
  - CMS and Database Driven Applications
- Mobile Applications Development
  - WAP based Websites
  - SMS and MMS integrated Applications
  - Android Applications
  - Symbian Applications
  - iPhone and iPad Applications
- 3. Domain Registration and Website Hosting
  - Registration and Hosting of local domains (domain names with the .tz extension) like:-.co.tz, .or.tz, .go.tz, .ac.tz, .sc.tz
  - Registration and Hosting of international domains like:- .com, .net, .org, .biz, .me, etc
  - Website Hosting and Email Hosting
- 4. Workshop Maintenance Services
  - Hardware Maintenance and Software maintenance.
  - Data Recovery and Data Rescue
  - Preventive to Maintenance Services
- Sales and Supply of all ICT Hardware and Software systems. Integrated Solutions systems to meet the computing needs of today. Major Brand Products which we supply includes HP, DELL, CISCO, CYBEROAM, LENOVO, APC, KASPERSKY, SYMANTEC, ESET, LINUX and MICROSOFT.
  - Computers, printers and Photocopy Machine



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- Phones and Tablets
- Switches, Routers and other network items
- Servers
- Antivirus
- MS OS and Office Volume License
- Storage and Backup system
- 6. AIR CONDITIONING

Link connection Limited has been keeping Residential and Commercial cool and is proud to be one of the best AC Company in Tanzania.

#### SERVICES;

#### NEW INSTALLATION

We provide New installations for Residential and Commercial, AC services and free in-home consultation with our Specialists. Having properly designed and installed air conditioning systems will have the biggest impact on your energy costs. we believe in quality, courtesy, and honesty. That's why we pair our expert HVAC services with personable customer service and affordable prices. It is no secret that Commercial HVAC systems can create costly repair bills but they can also be minimized with a good maintenance program. Preventative maintenance for your HVAC systems saves you money, avoids difficult downtime, extends the life of your equipment, and maintains comfort.

#### Choose Link connection Limited Company for your installation. We provide:

• Consultation with one of our HVAC (Heating, Ventilation and Air conditioning) specialists.

• Helping selecting an energy-efficient Air Conditioning system that meets your comfort preferences and lifestyle.

- Proper sizing of the equipment to meet the unique needs of your home.
- A convenient way to pay for your installation through our flexible and affordable pricing.
- Full factory warranties on all equipment and labor.



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#### MAINTENANC

Website: http://www.linkconnection.co.tz

P.o Box 9711 Dar es Salaam

Tanzania

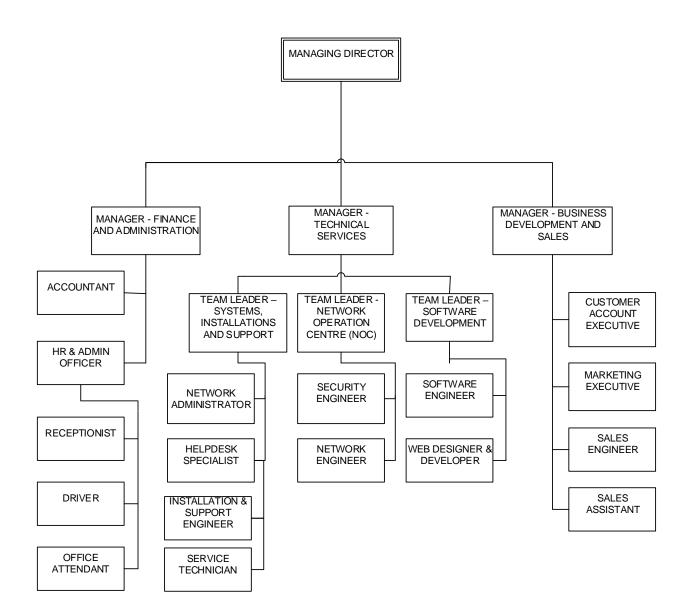
All our dedicated Air Condition service and a maintenance teams have a great deal of experience in getting your units back working like new.

• Other services are Air Ducting selling, Indoor Air quality, Performance Furnace Tune-Up, **Repair Costs** 



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#### Company Organization chart





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**Technical Department** 

Link Connection Limited has technical department which has three (3) units named Technical Support Services, Network Operation Center, and Software Development

#### 1. Network Operation Center

Network Operation Center (NOC) is a centralized unit in Technical Department, responsible for monitoring and controls every net flow and endpoint attached to our client networks. Provisioning (IP assignment, server build and installs, application upgrades, core network configurations, DNS setup, ensure customer data and system backup). NOC has responsibility to ensure maximum possible service availability and performance, provide support services for Engineers and other technical teams.

### 2. Technical Support Services

Technical support unit is responsible to provide technical assistant and helpdesk to our end user customers. This involves the implementation and commissioning of new ICT equipment, assisting in the maintenance of computer equipment, undertaking acceptance tests, installation, programme loading, and maintenance of Network infrastructure.

#### 3. Software Development

Software development unit is responsible for analysis, design and development or procurement of systems (software), implementation assistance, training on systems developed, maintenance of the systems and transfer of skills to Customer for long-term implementation and maintenance for ensuring non-dependence of external expertise.

#### Sales and Business Development

Sales and business Developments department is responsible in identifies strategic partnerships and opportunities within and across the industries. This involve listening to customer requirements and presenting appropriately to make a sale, maintaining and developing relationships with existing customers in person and via telephone calls and emails(responding to incoming email and phone enquiries), ensuring quality of service by developing a thorough and detailed knowledge of technical specifications and other features of our customer's systems, providing technical advice to customers



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on all aspects of the installation and use of computer systems and networks, both before and after the sale, making accurate, rapid cost calculations and providing customers with quotations.

S/N	Name	Qualification	Position
1	Mrisho Mohamed	-BSc.(Hons) Computer Science -Cisco Certified Network Associate (CCNA) -Windows/Linux Systems Administration and Networking	Managing Director
2	Steven N Issangya	-Diploma Information Technology Internet certificate -Simbanet technician training certificate	Technical director
3	Lelo Adeladus	-BSc.(Hons) Computer Science -Cyberoam Certified Network & Security Professional (CCNSP)	Technical Manager
4	Japhet Mbalama	-BSc.(Hons) Computer Engineering & Information Technology	Software Developer
5	Karebu Mgeni	-BSc.(Hons) Computer Science	Technical Support Engineer -Infrastructure & Operations
6	Bruno Justinian	-Diploma in Computer Science	Technical Assistant -Infrastructure & Operations

# Technical Staff Resources



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Major Clients and Relevant Experience

No.	Name of client	Category	Details of project undertaken
1	Trade mark East Africa Address: P.O Box 67 Arusha	International Organization	<ul> <li>Supply and Installation of the following;</li> <li>LAN (Structured cabling and its equipment) on extended offices</li> <li>Access point</li> <li>Door Access Control Systems</li> <li>Fire Alarm Systems with Smock Detectors</li> <li>Server Accessories</li> <li>PABX Expansion to accommodate more users</li> <li>Cisco Switches</li> <li>CCTV cameras</li> <li>IT supports services and Air Condition.</li> <li>Supply and Installation for Air condition</li> </ul>
2	GSM company Limited Address: P.O Box 38307 Dar Es Salaam	Local - private company	<ul> <li>Supply and Installation of the following;</li> <li>LAN (Structured cabling and its equipment) on extended offices</li> <li>Network Accessories</li> <li>Supply and Installation for Air condition</li> </ul>
3	National Decency Collage. Address: P.O Box 533 Dar Es Salaam	Government company	<ul> <li>Supply and Installation of the following</li> <li>Computers</li> <li>Server s</li> <li>Printers</li> <li>IT supports services.</li> <li>Switches and UTM Appliances</li> <li>Other network Accessories and peripherals</li> </ul>



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4	AMANA BANK Address: P.O Box 1505 Dar es Salaam	Local - private company	<ul> <li>Supply and Installation of the following;</li> <li>-LAN (Structured cabling and its equipment)</li> <li>-Servers</li> <li>-Supply of Computers, Printers, other network</li> <li>Accessories and peripherals</li> <li>-It support services</li> </ul>
5	TANZANIA ATOMIC ENERGY COMMISSION Address P.O.BOX A743 RUSHA	Government company	<ul> <li>Supply and Installation of the following;</li> <li>Supply and installation Panasonic digital telephone-KXT7730</li> <li>Update PBX 100 to support digital phone. (The current PBX 100 was support only one digital phone so in order to support more than one digital phone the updating was necessary).</li> <li>And also supply and Installation Panasonic Digital Phone in branches for Tanzania atomic energy search as TAEC DSM Zonal office Magogoni Dar es Salaam</li> </ul>



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6	HEBRON SECONDARY HIGH SCHOOL Address P.O.BOX 6014 RUSHA	Local - private company	<ul> <li>Supply and Installation of the following;</li> <li>Supply Laptops</li> <li>Website design for secondary school</li> <li>It support services</li> <li>Supply and Installation for Air condition</li> </ul>
7	BRAC FINANCIAL TANZANIA LTD Address P.O.BOX 105213 Dar es Salaam.	Local - private company	<ul> <li>Supply and Installation of the following;</li> <li>Access point UBIQUIT Nanostation</li> <li>Canon IR2520 Photocopy Printer.</li> <li>D-Link Switch 48port,2port GBT</li> </ul>